

A Guide To Reducing Air Pollution & Saving Money in Spokane County

# What's Inside

- What Businesses are Affected by the Surface Coating Regulations
- How to Avoid Penalties
- What you Need to Know About VOC
- Self-Inspection Checklist



The information in this guide covers the basic requirements you need to know and will help you prepare for periodic air pollution control inspections.

Sample self-inspection checklists are provided at the end of this booklet, but you may want to come up with a specific checklist for your facility.

Identify any potential problems and take action. Replace or repair defective components immediately. Do your part to help yourself, your customers, and the environment.



# Why Did Spokane Clean Air Produce This Booklet?

Spokane Regional Clean Air Agency (Spokane Clean Air) is committed to helping local businesses understand air quality regulations and thereby stay in compliance. The intent of this booklet is to help you understand Spokane Clean Air's requirements as they apply to coating of metal, plastic, wood and auto bodies. (See Spokane Clean Air Regulation I, Section 6.13.)

The following information will help you understand how you can improve your working conditions, keep your customers and neighbors satisfied, comply with the law, avoid penalties, and reduce air pollution.

As many businesses have discovered, self-inspections can even help you save money.

At the back of this booklet is a form that will help you conduct a self-inspection and better understand if your operations are in compliance with the air quality regulations.



# How Does The Surface Coating Regulation Apply To Me?

Spokane Clean Air's surface coating regulation applies to all commercial and industrial facilities that use surface coatings, solvents, and other agents. It does not apply if you are painting for personal noncommercial purposes and using less than five gallons of coatings per year, or if you are painting architectural surfaces, like a home or other stationary structures.



# Why Should My Business Try To Reduce Air Pollution?

Emissions from surface coating operations include VOCs (volatile organic compounds), toxic air pollutants and particulate matter. These emissions come primarily from solvents evaporating from paint, overspray, cleanup and storage. In the presence of sunlight, VOCs participate in a complex reaction with oxides of nitrogen in the air to produce ground-level ozone. Ozone is a strong irritant that attacks the lungs, makes breathing difficult, may cause your eyes to water, and is the major ingredient in smog. Prolonged exposure can cause permanent lung damage.

The surface coating regulations are designed to reduce particulate emissions, reduce public exposure to toxics, prevent ground-level ozone formation and encourage pollution prevention. In addition, reducing the amount of VOC in coatings can reduce the exposure of your workers to organic solvents and decrease your waste disposal costs.

The surface coating regulations reduce the amount of particulates and VOCs that are emitted into our air, as shown in the example below.

#### Example

Shop A and Shop B both use the same type of paint. Both shops need to apply 150 gallons of paint to their products. Shop A uses conventional paint guns and no filters. Shop B uses High Volume Low Pressure (HVLP) paint guns and paint arrestor filters. The amount of paint used by each shop to apply 150 gallons to the parts and the subsequent emissions are given in the following table:

	Shop A	Shop B
Paint Gun Type	conventional paint guns	HVLP paint guns
Transfer Efficiency	35%	65%
Filtration	no filters used	arrestor filters used
Paint Applied Per Year	150 gal/year	150 gal/year
Paint Used Per Year	429 gal/year	231 gal/year
VOC Emissions	2,314 lbs VOC/year	1,246 lbs VOC/year
Particulate Emissions	1,543 lbs Part./year	25 lbs Part./year

As you can see, the use of HVLP guns and filters significantly reduces emissions. Shop B emits 46% less VOCs and 98% less particulate than Shop A. In addition, Shop A had to purchase almost 200 more gallons than Shop B to apply the same amount of paint to the parts. Increased efficiency reduces the amount of paint your company has to buy and may decrease your hazardous waste disposal costs.

# What Businesses are Affected by the Surface Coating Regulations?

Spokane Clean Air has over 225 businesses registered that apply surface coating to metal, plastic, wood, and auto bodies. They include: *Auto Body Shops, Metal Fabricators, Wood Working Shops, Boat Building Facilities, Plastic Parts & Composite Structure Manufacturers.* 

# **How Do I Comply with Regulations and Avoid Penalties?**

Surface coating operations must follow Spokane Clean Air's Notice of Construction (NOC) and Registration requirements. Please refer to Spokane Clean Air's info sheets (www.spokanecleanair.org/business\_information.asp) and Spokane Clean Air Regulation I (www.spokanecleanair.org/regulations.asp). If you do not have access to the web, please call (509) 477-4727 to request information.

Remember, your entire facility is subject to the surface coating requirements.

There are a few basic things you need to know and do to help your company stay in compliance and protect Spokane's air quality:

- Keep accurate records of coating and clean-up materials purchased, used and disposed of during the last 24 months
- Store coating products and waste materials in closed containers
- Clean up spills promptly
- Enclose and control emissions with the use of an approved booth and control system
- Use acceptable application methods: HVLP, Low Volume Low Pressure (LVLP), electrostatic, brush coat, dip coat, flow coat, roll coat, or pre-package aerosol (airless and air assisted airless may be used in some situations)
- Use an enclosed gun cleaner

- Make sure light duty vehicle coatings meet VOC content limits
- Make sure your stack allows for upward flow without obstruction, i.e., no china cap or elbow
   \*See appendix for more information.
- Maintain your equipment
- Keep a log of paint booth maintenance activity and filter changes
- Increase your coating transfer efficiency by training personnel in the proper use of equipment
- Use filters designed for use in spray paint operations
- Don't use coatings containing lead and chromates greater than
   0.1% by weight, unless you obtain an exemption from Spokane Clean Air



# What Does Spokane Clean Air Look for During a Facility Inspection?

A Spokane Clean Air inspector will routinely inspect your facility. Your coating operations will be examined to verify compliance with Spokane Clean Air's surface coating rules.

# The inspector will review:

- NOC conditions of approval (if applicable)
- Types of coatings used and products coated
- Types of solvents used to thin coatings
- Coating and solvent purchase records
- VOC content (for auto body coating) and Material Safety Data Sheets (MSDS)
- Maintenance logs
- Waste disposal manifests

#### The inspector will examine:

- Surface preparation techniques and controls
- Application equipment operation
- Spray booth condition
- Type of filtration and condition of filtration system
- Ducting behind filters
- Clean-up procedures
- Coatings and solvents storage
- Waste storage
- Pressure drop gauges (when present)
- Stack height and rain guard

# **How Do I Make Sure My Coatings Comply with Local Regulations?**

Many coatings are available to meet the specific Spokane Clean Air requirements. Coating technology continues to develop and new materials are being incorporated into innovative coating systems to meet industry's changing needs. Application equipment is also being designed and improved to apply the new coatings at greater efficiencies. It's a good idea to maintain contact with several manufacturers of coatings and application equipment to make sure you have a system that works best for your operation. Cost savings for you may include improved coating quality, lower quantities of coatings purchased and applied, and reduced waste disposal costs. In addition, Spokane's air quality benefits from reduced VOC and toxic emissions.

# What Do I Need to Know About VOC Content?

Coatings consist of solids (resin, pigments, extenders, additives) and solvents. Solvents lower the viscosity (reduce or thin), and act as the carrier for the solids. Solvents also are used to dissolve the solid resin. Solvents evaporate from the coating before, during and after application. Solvents include VOCs, water, and exempt solvents. VOC content means pounds of VOCs per gallon of coating (lb/gal) or grams of VOCs per liter of coating (G/L), minus water and exempt solvents (exempt solvents do not contain volatile organic compounds).

The VOC concentration does not change if you increase the volume of mixed paint used, however, the VOC concentration does increase when adding VOC solvents (most thinners and reducers).



Manufacturers are currently being required by federal regulations to formulate paint to certain VOC specifications, that when used, according to the manufacturer's recommendations, will meet VOC content limits. The VOC content is generally stated on the label or on the manufacturer's paint specification sheet\*. *If you coat light duty vehicles, VOC compliant coatings must be used.* The limits are listed in Spokane Clean Air's general surface coating regulation.

# \*See appendix for more information.

#### What Types of Coatings Are Available?

Traditionally, metal, plastic, and wood coatings contained solvents with high levels of VOCs. Today there are many kinds of alternatives available that have low VOCs and reduce VOC and toxic air emissions. Some of the preferred types of coatings include:

**Water Borne** - Water is the major solvent and includes water reducible and emulsions. These coatings usually include VOCs as co-solvents.

**High Solids** - Coatings that contain greater than normal resin and pigment (70 - 80% by volume).

**UV Curable Coating** - Liquid resin and pigment which uses UV light to cure the coating.

**Powder** - Dry, finely-ground coating which is usually sprayed dry on an electrically charged surface and is later heated to its melting point so that the powder can flow together (3% VOCs by volume).

**Exempt Solvent Based** - Coatings that contain exempt solvents, primarily 1,1,1 TCA. These coatings usually include VOC as stabilizers and co-solvents.

**Electrodeposition** - Dip coating process where water borne coatings are electrically "plated-out."

**Catalyzed Coatings** - Two or three component coatings which are mixed together prior to application.

**Autodeposition** - Dip coat plating process without electrical charge.

Other coating systems may be available and all systems have advantages and disadvantages. Be sure to consider worker safety, respiratory protection, waste disposal, surface and equipment compatibility, fire requirements, odor releases, and emissions of potentially toxic materials, when deciding on a coating system. Remember, keep the solids content in mind when comparing the costs\* of your coatings. Contact your suppliers for additional information.

\*See appendix for more information.



# What Transfer Methods Can I Use?

Spokane Clean Air regulations require that coatings and agents containing more than 2.1 lb/gal or 250 grams/liter VOC be applied using any of the following high transfer efficiency methods:

- High-Volume, Low-Pressure coating system
- Low-Volume, Low Pressure coating system
- Electrostatic application
- Flow coat application
- Dip coat application
- Brush coat application

- Pre-packaged aerosol can application
- Roll coat application
- Airless or air assisted airless under prescribed circumstances
- Other applications that have received prior written approval from Spokane Clean Air
- Spraying techniques with transfer efficiencies of at least 65%

# **How Should I Maintain My Spray Booth Filters?**

Spray booth filters prevent paint overspray from traveling up the exhaust vent. Filters help increase the life span of the exhaust fans, reduce fire hazard, and provide protection from the deposition of paint particles outside the building. It is important to maintain your booth to ensure that your operation does not cause a public nuisance and violate Spokane Clean Air regulations. Paint overspray can travel through ineffective filters and damage the finish of automobiles and structures near your operation. Always make sure that the filters are installed properly and cover all openings. The filter media you use must be designed for your type of spray operations. If there is any paint residue/particulate behind the filters, it typically indicates a problem exists with the filtration system (e.g., not using proper type of filter media, filters don't fit/seal well, filters are not always being used, filters are torn, etc.)

#### **Check Your Spray Booth Filter Pressure**

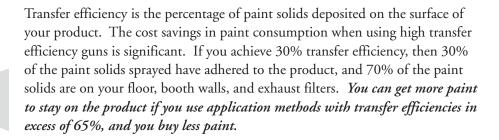
A pressure drop gauge (manometer or magnehelic) may be used to determine the pressure drop across the spray booth filters. As the filter pores become clogged, the pressure drop increases. To be effective, filters should be replaced according to manufacturers recommendations. Check your pressure gauge frequently for accuracy and, if it is a manometer, maintain its fluid level. The pressure drop should read zero when the exhaust fan is off.

#### Keep Your Curtain Wet

Waterwash booths should provide a continuous sheet of water down the face of the rear booth panel. The water sheeting collects the overspray from the painting operation and the particulates can be skimmed from the surface of the water for disposal. If the booth does not provide a continuous sheet of water, i.e. if dry spots appear, the water spray lines should be checked for clogged openings. Remove the booth from service and repair the water lines immediately.

Be sure to check and maintain the chemicals and additives in the water. Be aware that the City and County wastewater utilities and the State Department of Ecology may have additional requirements. These agencies are listed in the resource section at the end of this guide. Never discharge your wastewater to the ground or storm drain system.

# What About Transfer Efficiency and Compliant Application Methods?



# Wasting Paint is a Waste of Money

High transfer efficiency saves paint and decreases emissions, thus lowering your costs. High transfer efficiency decreases your booth filter purchases, decreases your booth cleaning expenses, and may decrease your waste disposal costs. Train your painters to maximize their efficiency. Consider racking parts to make overspray land on a part. Make sure automatic spray lines spray the parts and not empty hooks. Spray corners of parts first so overspray hits uncoated areas of the part.

#### Maintain and Operate Your Equipment Properly

Transfer efficiency is dependent upon many factors which include proper operation and maintenance of the coating equipment, size and shape of the part, type of coating, ambient temperature, humidity, and operator training and error. You can take these steps to increase your efficiency.

- Use properly designed equipment
- Eliminate cross drafts
- Reduce air pressure in gun
- Allow dipped parts to drain
- Only spray the part
- For electrostatic painting
  - turn on power to electrostatic
  - keep a good clean ground
  - hook up the grounding strap

Contact your equipment supplier for more information on how to improve your transfer efficiency. Even if you are not required to increase your transfer efficiency, you should check into it – *it can save you money*.



# **How Should I Store My Solvents and Coatings?**

Keep all containers of coatings and solvents closed. Cans and drums should be equipped with tight fitting lids and should remain closed between uses to prevent evaporation. Large drums should have screw caps to cover the bung holes and should be opened only to empty or fill the drum. Use a pump or funnel when filling and make sure to close the drum completely when you are finished. Look for the new funnels that screw into the bung of drums and have a lid that clamps down on top of the funnel for a tight seal.

Store waste solvents in closed containers with tight fitting lids. Make sure the bung holes in 55 gallon waste solvent drums are closed. All solvent laden rags and cloths including those used to clean parts and spray equipment should be stored in closed fireproof containers. Store and dispose of materials in accordance with local fire department, solid waste, and State Department of Ecology requirements.

# **How Should I Clean My Surface Coating Equipment?**

VOCs from your facility can be reduced significantly by cleaning your spray guns and other equipment properly. Never clean your lines by spraying solvents into the air or into the filters. Purging your lines in this manner wastes your cleanup solvent and is a violation of Spokane Clean Air regulations. Always direct the clean-up solvents, using minimal pressure, into containers to prevent evaporation.

When cleaning paint guns, remove atomization tips, soak and/or use a brush to clean the tip, then flush solvent through the gun (without the tip) into a container which is immediately sealed. Soak spray guns in closed containers. Consider purchasing an enclosed gun washer – they are a faster, cleaner way to remove paint from guns with less VOC emissions. Cleaning processes are continually improving, saving businesses money in solvent costs and reducing air emissions. Here are some ideas:

- Designate guns for specific colors or types of paint
- Clean equipment immediately after use, first with dirty solvent then a final cleaning with virgin solvent
- Use disposable paint cup liners

- Recycle or distill waste solvent
- Avoid the use of VOCs for clean-up whenever possible.
   Alternatives include water, semiwater, citrus or biological solvent-based cleaners

# **Are There New Surface Preparation Techniques I Should Know About?**

Instead of using solvents, investigate the use of abrasives, sanding, water with surfactants, alkaline washes, or acid etches for surface preparation in your operation. Many businesses have found that switching from solvent cleaners to other surface preparation methods can save money and reduce disposal costs. Be sure to request a copy of Spokane Clean Air's information sheet – Understanding Solvent Cleaning and Air Quality.

# What Kind of Records and Logs Should I Maintain?

#### **Keep Current Logs**

Keep detailed records of the coatings applied at your facility. Monthly logs should detail the products purchased, including the name and number of the product, and the amount of product purchased, with the appropriate unit indicated (i.e., gallon, quart, pint). Remember that Spokane Clean Air's inspectors look for accurate records.

One proven method of recordkeeping involves the use of job tickets and a summary log. Many facilities instruct the operator to record coating information for each job on a production ticket at the booth. The job tickets are then summarized nightly by the supervisor. Spokane Clean Air's rules require that the coating records be retained by the operator for two years. Job tickets and coating logs should be stored for this purpose.

#### **Know What Your Records Say**

Accurate recordkeeping helps to ensure that you operate in daily compliance. Daily recordkeeping has several other advantages as well. Your records tell you how much paint you use each day. You will have an accurate record of production expenses which can enable you to cut costs.

Your approved Notice of Construction may include a limitation on annual coating usage. Do not paint more than you are allowed. Request a revision to your NOC by contacting Spokane Clean Air, or modify your production schedule to avoid penalties. Be careful with multiple shifts.

# What If A Specification Requires A Different VOC Content?

Never accept a contract which requires that you use coatings which do not comply with the VOC, lead and hexavalent chromium requirements. You can be held liable for each day that you apply non-compliant coatings. When you see that a contract requires you to use an unapproved coating, ask the company to change the terms of the contract, or contact Spokane Clean Air to find out if an exemption for that material can be obtained.

# Where Should I Display My Spokane Clean Air NOC Approval?

Place your NOC Approval, including the specific conditions which must be met by the operator, in a visible place whenever possible. Make sure that you follow the conditions outlined on your Approval. It is important that the operators understand all of the requirements. Many operators provide plastic covers for the Approvals to protect them from damage, and incorporate the Spokane Clean Air's conditions required of the facility into their employee training.

# What Happens If I Violate Spokane Clean Air's Regulations?

Violating the law is costly. Penalties for violating air pollution regulations can be up to \$10,000 per day. Remember, the benefits of reducing your VOCs and particulate emissions are not simply avoiding penalties...but also providing a safer work place, a healthier environment and greater profits. Experience tells us that the best way to comply with air pollution regulations is to find out what is required and comply with those requirements.

# How Will A Self-Inspection Checklist Help Me?

A self-inspection checklist is a good way to help ensure that your facility is in compliance. The information in this guide covers the basic requirements you need to know, and will help you prepare for air pollution control inspections. A sample self-inspection checklist is provided at the end of this booklet. But, you may want to come up with a specific checklist for your facility.

**Identify any potential problems and take action**. Make sure everyone mixing and applying your coatings, or cleaning up after your coating operation, understands and follows all of the requirements. The best way to comply is to know the requirements, keep up with technology, and inspect your operation daily.

Do your part to help yourself, your customers and the environment.

# What Other Agencies Regulate Surface Coating?

Some of the other agencies that regulate surface coating include:

- City of Spokane Fire Department, 625-7000
- Spokane County Fire Districts, check the phone book for the district in your area
- Spokane County Division of Building and Planning, 477-3675
- Washington Department of Labor and Industries, 324-2600
- Washington Department of Ecology, 329-3400

Your operations are likely regulated by additional agencies. Refer to Spokane Clean Air's information sheet – Common Environmental Permits Required in Spokane County, available at www.spokanecleanair.org or call (509) 477-4727.

# **Pollution Prevention Resources**

Pollution Prevention can save time and money while protecting the environment.

**Reduced operating costs** - save money in product and labor costs.

**Reduced compliance costs** - reduce air pollution emissions, which may reduce registration fees with Spokane Clean Air.

**Reduced liability** - removing hazardous products can reduce employee and community liability.

**Increased productivity** - improve the efficiency of the manufacturing process, increasing worker productivity.

**Improved company image** - show you care about your workers, the community and the environment by implementing programs to reduce air pollution from your facility.

Spokane Clean Air offers a free Pollution Prevention (P2) consultation to assist businesses in meeting and exceeding air quality regulations. Sign up for a P2 consultation by calling (509) 477-4727.

There are many additional resources available to help businesses research and implement pollution prevention practices.

- GreenLink www.ccar-greenlink.org
- Environmental Protection Agency Autobody Repair Shops
   www.epa.gov/air/community/details/ autobody\_shops.html
- National Compliance Assistance Centers

www.assistancecenters.net

 Pacific NW Pollution Prevention Resource Center
 www.pprc.org, click on Topic Hubs, then auto body

- Paints & Coatings Resource Center www.paintcenter.org
- Spokane Regional Clean Air Agency www.spokanecleanair.org/beyond\_ compliance.asp
- WA Department of Ecology, Pollution Prevention

www.ecy.wa.gov/programs/hwtr/P2/index.html

**Auto Body Resource Manual** www.ecy.wa.gov/biblio/0804017.html

# **Compliance Self-Inspection Checklist**

checklist and Spokane Clean Air regulations, the regulations will govern. Please remember that periodic completion of the checklist is not a substitute for ongoing compliance. exhaustive, and should not rely on the checklist for compliance. It is the business's responsibility to fully comply with all environmental laws. If there is a conflict between the The self-inspection checklist is provided by the Spokane Clean Air to help Spokane County businesses better understand air quality compliance requirements. However, the checklist is generic and each business may need to expand or adjust the checklist based upon individual operations. Businesses should not assume that the checklist is

Date of Self-Inspection:			By:		
X	Yes	No N	N/A	Yes N	No N/A
1. If your facility coats light duty automobiles, do the coatings used have the appropriate/compliant VOC levels?			11.	11. Are the most current MSDS kept for materials used, and are they available upon request?	
2. Does your facility only apply coatings with less than 0.1% lead and hexavalent chromium?			12.	12. Are records of purchases/usages and waste disposal kept for the previous 24 months of operations and available on site?	
3. If your coatings contain more than 2.1 Lb/Gal or 250 G/L VOC, do you only use approved			13.	13. Are fugitive emissions from prep work controlled?	
application methods as outlined in Spokane Clean Air's regulations (i.e., HVLP gun)?			14.	Are you properly operating your pressure drop	
4. Does all surface coating take place in a booth or				gauge (i.e., is it checked to insure that it is zeroed before the booth is turned on)?	
capable of capturing all visible overspray?			15.	15. Are filters seated in filter housing such that there are	
5. Does your paint booth or room exhaust through an unobstructed vertical stack (no caps, elbows, etc.)?			16.	16. If you operate a water wash booth, is the water	+
A Te wour caray and totally anclosed during class in				level maintained to adequately filter exhaust air:	
or is your spray gun totainy encrosed during crear-up, or is solvent flushed through the gun into a container which is immediately sealed?			17.	17. If you operate a water wash booth, is the water curtain continuous all the way across the booth wall	
7. Are all coating and solvent containers closed when not in use?			18.	With no now inconsistencies of gaps:  18. Are visible emissions and overspray NOT observed	
8. Are all solvent containing wastes stored in closed containers until disposal?			19	from the exhaust stack:  19. Are you nerforming pressure drop readings. filter	
9. Are solvent rags kept in closed containers when not in use?			<u> </u>	changes, visual observations of filter media condition, and other manufacturer-recommended booth maintenance?	
10. Are spills of solvent containing material cleaned up upon discovery?			20.	20. Are all maintenance activities recorded on a maintenance log?	

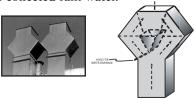
Note: All answers should be Yes or NA (not applicable). If any answers are No, you should carefully review Spokane Clean Air's regulations to determine if your facility is out of compliance and take the necessary steps to comply.

# **Appendix - Stack & Rain Guard Requirements**

Spokane Clean Air requires that emissions from air pollution sources, including surface coating operations, exhaust through an unobstructed, vertical stack. The top of the stack must be 6 feet above the penetration point of the roof. The purpose of these requirements is to allow for upward dispersion of pollutants, thereby reducing impacts and odor nuisances. Stacks installed with rain guards must meet the **unobstructed, vertical flow requirements**.

**Approved Rain Guards** - These rain guard designs have been approved by Spokane Clean Air. Other designs may be submitted to Spokane Clean Air for approval prior to construction and installation.

**Hexagonal Stack** - This design diverts air around an internal wedge used to catch rain. A hose is connected to the bottom of the wedge which drains the collected rain water.



Hinged Stack - A hinged flapper damper opens when the paint booth is running and closes when fan is turned off. A booster fan may need to be installed to help push open the flaps.



**Stack-in-a-Stack** - This design is based on the principle that rain falls at an angle. The inner stack is surrounded by an outer stack with space between the two. Rain runs down the inside wall of the outer stack, instead of down the inside wall of the inner stack and into the paint booth.







**Inverted Cone Stack** - Grating or **bra**ckets support the cone which **is** suspended above the stack opening.

#### Where Can I Get Stack and Rain Guards?

Some companies specializing in sheet metal ducting also make stacks and rain guards. These companies can be found in the phone book, under "Sheet Metal Work." For information, call Spokane Clean Air, 477-4727.

Two Examples of Unapproved Rain Guard & Stack - These are not acceptable.

#### "Goose Neck" Stack Not Acceptable

Does not allow for an unobstructed, upward, vertical flow.



#### **Unacceptable Cap**

Stacks must provide for unobstructed, upward, vertical flow. This Cap does not allow this to occur.



# **Appendix - Calculating VOC Emissions**

Volatile Organic Compounds (VOCs) are found in many products used throughout the manufacturing process. VOCs evaporate readily into the atmosphere where reactions with sunlight produce ground-level ozone. There are many individual chemicals that are considered a VOC. The most common VOCs include xylene, toluene, MEK, and MIBK. Types of common products that contain VOCs include solvents, cleaners, degreasers, resins, glues, inks, coating, paints and thinners. Fortunately, most Materials Safety Data Sheets (MSDS) contain VOC content information already calculated for you. Many paint and solvent suppliers and distributors have also produced special Air Quality Data Sheets (AQDS) or VOC Emissions Data Sheets to assist their customers in determining their VOC emissions.

# Step 1: Each product will have different emissions, depending on:

- 1. The VOC content of the product (in pounds of VOC per gallon of product) can be determined in the following ways:
  - Directly identified on an AQDS, a VOC Emissions Data Sheet, or a MSDS, or
  - Derived using the percent of volatile compounds, less the water, and the weight of the product.
- 2. The weight of the product (in pounds per gallon of product) can be determined in the following ways:
  - Directly identified on an AQDS, a VOC Emissions Data Sheet, or a MSDS, or
  - Derived using the specific gravity of the product.
- 3. The annual use of the product (in gallons/year).

# **Step 2: Emissions Calculation**

If the VOC emissions are not provided in a MSDS or AQDS, use the Emissions Calculation Sheet below for each VOC-containing product used. All the information needed to calculate the VOC emissions from any VOC-containing product can be found in the MSDS. Ask your supplier, distributor or manufacturer for more information.

# **Emissions Calculation Sheet** Name of Product: 1. Enter the VOC content of the product: \_ lb VOC/gal 2. If the VOC content is not given, then: a. Enter the % volatiles of the product: \_\_\_\_\_ lb/gal b. Enter the weight of the product: \_\_\_\_lb VOC/gal c. Multiply line 2a by line 2b and enter: 3. If the weight of the product is not given, then: a. Enter specific gravity of the product: \_\_\_\_\_lb/gal b. Multiply line 3a by 8.34: c. Enter in line 2b: 4. Enter the amount of the product used last year: lbs VOC/yr 5. Multiply line 1 or line 2c by line 4 and enter: 6. Divide line 5 by 2,000 and enter: tons VOC/yr

Line 6 is the estimated tons of VOC emitted per year from the application of this VOC-containing product.

If you simply look at price per gallon, alternative coatings often seem more expensive. Price per gallon, however, does not tell the whole story. You can only determine true costs by calculating how much the coating costs per unit of painted product. Once this calculation is completed, you can make a more informed decision on whether to purchases a substitute coating product.

# **Step 1: Figure Cost of Paint Solids**

Conventional solvent-based liquid paints include both volatile and solid components. When the paint is applied, the volatile components evaporate and the solids are left behind on the surface of your product. The cost of that solid fraction is what you need to figure to accurately compare the costs of coating products. The cost of the solid fraction can be calculated from information provided in the product's Material Safety Data Sheet (MSDS) or Product Data Sheet (PDS), which are available from the manufacturers. The paint's total per-gallon cost is divided by the solids percentage to obtain the cost per gallon of solids.

Example: If a paint product costs \$15 per gallon and contains 33% solids, then you would divide 15 by 0.33. So, 15 / 0.33 = \$45.45, the cost per gallon of paint solids.

# Step 2: Figure Ideal Paint Cost per Square Foot

If a desired thickness is known, this cost can be further refined into a cost per unit of painted surface area using the following formula: (Cost of paint solids per gallon) X (film thickness in millimeters) X (0.0006233)

Example: (\$45.45 per gallon of paint solids) X (2 mils finished film thickness) X (0.0006233 conversion factor) = 5.7 cents per square foot, assuming an ideal 100% transfer efficiency.

#### **Step 3: Figure Actual Paint Cost per Square Foot**

100% transfer efficiency is almost never achieved when applying liquid coatings with spray equipment. To calculate a more accurate cost of using a liquid coating, the transfer efficiency of the application equipment and paint product must be considered.

In most spray painting operations, only a portion of the product that is sprayed actually reaches the surface to be coated. The remainder, or overspray, is collected in the paint booth exhaust filter or settled to the floor of the paint area. The amount of paint reaching the product versus the total amount of paint sprayed is referred to as the transfer efficiency. To calculate the actual costs of paint per square foot of applied finish, the estimated transfer efficiency of the paint operation must be factored into the cost formula as follows:

Ideal (100% transfer efficiency) paint cost per square foot + transfer efficiency percentage = actual paint cost per square foot.

Example: A paint operation has an estimated transfer efficiency of 50%. Take the 5.7 cent calculated for 100% transfer efficiency and divide by 0.50 to determine actual coating cost. (5.7 cents per square foot) / (0.50 transfer efficiency) = 11.4 cents per square foot.

# **Step 4: Figure Total Cost of Painting Manufactured Product**

Now that a cost estimate per square foot has been determined, you can apply this figure an estimated cost per painted part.

Example: A flat panel part has an area of 10 square feet. Multiply your cost per square foot times the square footage of the part. (11.4 cents per square foot) X (10 square feet) = \$1.14 per part. (Note: For parts that are oddly configured, estimate square footage.)

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# Spokane Regional Clean Air Agency

3104 E. Augusta Ave. Spokane, WA 99207 (509) 477-4727 FAX (509) 477-6828 www.spokanecleanair.org

